



# my quarterly star consultant success sheet

My goals this quarter: Wholesale Section 1 Orders **+** Contest-Qualified New Personal Team Members\* **=** Total Quarterly Contest Credit

\_\_\_\_\_ X 600 = \_\_\_\_\_

The prize I'll earn this quarter: \_\_\_\_\_

I'll enter my goals on the top right. Then track my achievements each week and each quarter below.

starweekchart	Week	Retail Sales	Wholesale Orders <sup>†</sup>	Qualified Personal Team Members*	Contest Credits <sup>†</sup>
	1				
	2				
	3				
	4				
	5				
	6				
	7				
	8				
	9				
	10				
	11				
	12				
	13				
	Totals:	\$	+	=	

<sup>†</sup>A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

## my plan of action

Number of bookings \_\_\_\_\_ Number of NEW customers/wk. \_\_\_\_\_ RETAIL sales/wk. \_\_\_\_\_ WHOLESALE Section 1 orders each month \_\_\_\_\_

# I'll be an All-Star!

## Star Consultant Yearlong Consistency Challenge

Year-End Goal: \$7,200 wholesale plus team-building credits

(Please check box.)

☐ \$7,200 Sapphire  
 ☐ 9,600 Ruby  
 ☐ 12,000 Diamond  
 ☐ 14,400 Emerald  
 ☐ 19,200 Pearl

Achievement Category	1	2012 - 2013 Quarters		4	Year-End Total
		2	3		
Contest Credits					
Star Earned					

New Team Members\* / Orders

1 \_\_\_\_\_ / \_\_\_\_\_  
 2 \_\_\_\_\_ / \_\_\_\_\_  
 3 \_\_\_\_\_ / \_\_\_\_\_  
 4 \_\_\_\_\_ / \_\_\_\_\_  
 5 \_\_\_\_\_ / \_\_\_\_\_  
 6 \_\_\_\_\_ / \_\_\_\_\_  
 7 \_\_\_\_\_ / \_\_\_\_\_

\*A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company within the contest quarter.